



# VPP Partner Program



[www.virtuon-inc.com/partners](http://www.virtuon-inc.com/partners)

Headquartered in Scottsdale, Arizona, Virtuon provides a full spectrum of virtualization and cloud computing solutions including software, hardware, consulting, and the company's flagship service **vPresence**.

Virtuon's Partner Program (VPP) enables partners to benefit from leading solutions in virtualization and cloud computing. As a partner, you gain access to resources designed to help you uncover new opportunities and drive business.

#### Key benefits:

- » Leading technology solutions and services
- » Residual and evergreen commissions
- » Volume based pricing
- » In-depth training
- » Marketing and sales support

Providing a cloud-based service for your customers gives them confidence you are supporting their productivity initiatives and helping them reduce costs. Join VPP today and become a leading-edge solutions provider within your industry.

#### **vPresence Service:**

- » Hosted Virtual Desktops
- » Broad Device Support
- » Rich Graphical Experience

#### **Additional Solutions:**

- » Virtual Applications
- » Office Productivity tools
- » Performance Accelerators



[www.Virtuon-Inc.com](http://www.Virtuon-Inc.com)  
[facebook.com/VirtuonInc](https://facebook.com/VirtuonInc)  
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## Join the VPP Cloud Community

Step 1: Join the partner program

- Go to [www.virtuon-inc.com/partners](http://www.virtuon-inc.com/partners)
- Browse detailed program information
- Submit a partner application on-line
- Upon approval, complete the Agreement

Step 2: Enroll in training

- Use your approved login to access the VPP partner center training registration
- Register for the next session of virtual desktop customer demonstrations
- Review and download marketing and sales material

Step 3: Start selling

- Demonstrate the flexibility and efficiency of virtual desktops to your customers
- Process orders!

## Program Resources

VPP provides the tools needed to grow and define your company's virtualization and cloud computing services. The program provides easy access to:

- » Sales and marketing tools
- » Training
- » Promotions
- » Customer support
- » Custom engineering solutions
- » Software and hardware resources
- » Industry best practices

## Program Website

[www.virtuon-inc.com/partners](http://www.virtuon-inc.com/partners)

## Opportunities at Every Level

The goals of VPP are to assist partners with their go-to-market strategy and to reward partners accordingly. The benefits of the program are designed to give partners a head start in understanding the cloud services marketplace and offer the advantage of its emerging opportunities.

There are three levels of business partners within VPP; Certified, Premier, and Elite. Each level is achieved by volume sales results and has its own set of benefits. The benefits are designed to allow partners to sell at a level appropriate to their business model.

### Levels

#### Certified

- VPP quarterly newsletter
- Access to VPP marketing and sales tools
- Listing in the VPP partner network
- Certified logo usage for promotion
- Discounts based on volume



#### Premier

- All the benefits of the Certified level
- Applicable SMB leads
- Co-marketing event support



#### Elite

- All the benefits of the Premier level
- Priority on enterprise leads
- Approved market development funds



*Go to the partner web site today and apply. If you are progressive and have a passion for leading-edge opportunities, this program is for you!*

### Technology Partners:



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